



# 2022-23 Florida Virtual School **Legislative Report**

# Flexible Online Learning

Florida Virtual School (FLVS) is an award-winning leader in online learning, bringing real-world technology to students, districts, and states. Students benefit from personalized instruction, choosing from 190+ courses including NCAA-approved core courses. FLVS is fully accredited, meeting Florida state and national accountability standards.

With a proven track record, FLVS gets results. FLVS students consistently out-pace Florida averages on Advanced Placement®\* and state required end-of-course assessments. The FLVS model has been replicated by 37 county virtual schools across Florida, and FLVS digital curriculum has been used by schools and districts nationwide and in 57 countries through FlexPoint Education Cloud.



## Serving Florida Students

- Statewide public school district offering free courses for all Florida residents\*
- State funded only upon successful semester completions
- Full-time and part-time options for Kindergarten-grade 12
- More than 7.3 million successful semester completions to date



## Supporting Florida Districts

- Learning solutions provided to all 67 districts in Florida
- Alleviating class size challenges
- Providing courses not offered in other schools
- Helping with teacher shortages
- County Virtual School and Digital Learning Lab options
- Curriculum for grades Kindergarten-grade 12



## Providing Options Worldwide

- Teacher-driven, student-centric resources to help blend digital learning into classrooms
- Flexible, state-specific course licensing options for grades Kindergarten-grade 12
- Courses are Learning Management System agnostic
- Taught by teachers from individual schools and districts
- FlexPoint Virtual School, an accredited curriculum plus technology option that leverages FLVS teachers for instruction

## Commitment

The student is at the center of every decision we make.

## Vision

Lead online education worldwide with innovative digital solutions that individualize learning for each student.

## Mission

Equip students for success by developing and delivering highly effective digital learning through an intuitive online platform.

## Values

**Excellence** - Deliver the best. Always.

**Innovation** - Lead transformative learning.

**Community** - Build meaningful connections.

**Balance** - Embrace flexibility.

**Communication** - Listen, share, and collaborate openly.

\*Scholarship students may take courses as a private paying student.

# About Florida Virtual School

## Originally founded in 1997,

Florida Virtual School is a public school district comprised of six schools (FLVS Flex Elementary, 6-8, and 9-12; and FLVS Full Time Elementary, 6-8, 9-12) serving all Florida school districts. FLVS also offers a tuition-based option for students outside of Florida through FlexPoint Virtual School and provides content licensing, training, and expertise to a variety of online and blended learning programs across the nation through FlexPoint Education Cloud. Through a variety of personalized instructional offerings, FLVS students are able to build an educational plan that fits their unique needs. All teachers are state certified in the content areas they teach and have completed extensive professional development in online education. FLVS, the district and its schools are accredited by Cognia and Southern Association of Colleges and Schools Council on Accreditation and School Improvement (SACS CASI). SACS CASI is an accrediting division of Cognia. FlexPoint schools are fully accredited by Cognia, WASC, and University of California A-G Course List.

Today, FLVS offers more than 190 courses, including Advanced Placement® (AP®), Cambridge AICE Diploma, honors, NCAA-approved core, world languages, electives, college prep, and career and technical education courses.

Students interact with teachers and peers in live learning sessions and collaborative assignments, with the opportunities to participate in clubs, events, activities—even virtual field trips! Our competency-based learning model gives students the chance for continuous improvement. Performance-based funding means FLVS only receives funding when students successfully complete courses through FLVS Flex and FLVS Full Time schools.



**327**

FLVS digital learning labs  
in 2022-23

## FLVS Digital Learning Labs

The FLVS digital and blended learning models allow districts to introduce new courses and address challenges such as teacher shortages, class-size reduction, scheduling conflicts, grade forgiveness, and more.



**232,289**

FLVS County Virtual Schools  
semester completions  
in 2022-23

## FLVS County Virtual Schools

Through County Virtual Schools (Franchises), districts have access to FLVS elementary, middle, and high school courses and technology systems, and receive student support and teacher training while still using their own teachers to teach the courses. In the 2022-23 school year, FLVS supported 37 County Virtual Schools.

## FLVS Flex Schools

FLVS Flex scheduling is available to public, private, charter, and homeschool students in Kindergarten–12th grade, on a 365-day flexible calendar. Students can take FLVS courses when enrolled in addition to a brick-and-mortar school, or a full-time course load when enrolled as a homeschool student. With a full engaging curriculum, Flex students utilize FLVS for a variety of reasons ranging from wanting to get ahead or graduate early to taking courses not offered by their district and having flexibility with extracurricular activities.

## FLVS Full Time Public Schools

FLVS Full Time scheduling is available to students in grades Kindergarten–12. Students follow a 180-day traditional school calendar, take all courses through FLVS Full Time, and graduate with an FLVS diploma. Courses are available 24/7 online, so students can study any time and any place. Our certified teachers offer one-on-one attention, and are available by phone, email, and text.

**713,779**

semester completions  
in 2022-23

Flex: 609,747  
Full Time: 104,032

**241,920**

students served  
in 2022-23

Flex: 232,198  
Full Time: 9,722



**5,865**

FlexPoint Virtual School  
semester completions  
in 2022-23

## FlexPoint Virtual School

FlexPoint Virtual School serves Kindergarten-grade 12 students around the nation and worldwide through tuition-based instruction. Public, private, and homeschool students can choose from more than 180 courses, including elementary, middle and high school core (NCAA-approved), electives, honors, and Advanced Placement courses. In 2022-23, FlexPoint Virtual School served 2,230 students from 44 states, the District of Columbia, and two U.S. territories.

# Providing the Skills & Knowledge Students Need for Success

## AP Scores

Based on May 2023 Advanced Placement (AP) Exams, FLVS students outperformed state overall averages by 10.1 percent in comparing the 18 AP courses offered by FLVS and scored above those state qualifying AP averages in 16 of the courses. FLVS students performed above the global overall average by 5.6 percent in comparing the 18 AP courses offered by FLVS.

**10.1%**  
higher AP scores  
than the state average



**5.6%**  
higher AP scores  
than the global average

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## EOC Scores

Based on the 2022-23 End-of-Course (EOC) assessments, FLVS students outperformed state averages on the Algebra 1, Biology 1, Civics, Geometry, and U.S. History EOC Assessments.

**12%**  
higher FLVS U.S. History  
EOC scores than the  
state average



**12%**  
higher FLVS Biology 1  
EOC scores than  
the state average

### Algebra 1\*

FLVS 56%  
State 47%

### Biology 1\*

FLVS 74%  
State 62%

### Civics\*

FLVS 73%  
State 65%

### Geometry\*

FLVS 54%  
State 48%

### U.S. History\*

FLVS 74%  
State 62%

\*Data represents percentage of FLVS Flex and FLVS Full Time students scoring Level 3 or Above (Proficient) for first-time testers during the 2022-23 school year.

# Efficient Operations

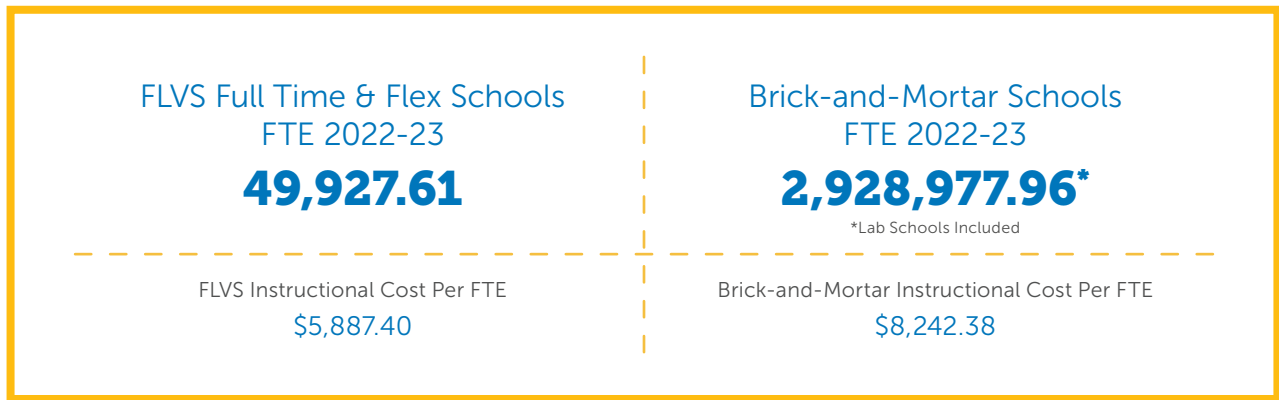
## FLVS Funding per Full Time Equivalent (FTE) & Efficiencies

In the 2022-23 school year, FLVS Flex and FLVS Full Time schools are funded through the FEFP (Florida Education Finance Program), just like brick-and-mortar public schools. However, unlike the other public schools that are funded based on student enrollment, FLVS Flex and FLVS Full Time schools are only funded for courses that are successfully completed (and not per enrollment or seat time).



# \$2,354.98

Savings per Virtual FTE  
in 2022-23



## FlexPoint Virtual School Cost Unit Recommendations

- **Stipend for Flex** – Utilized FLVS Flex instructors on above and beyond agreements to allow for flexibility to serve students.
- **Teacher Incentives** – Created incentives to maximize efficiencies in the FlexPoint Virtual School instructional model.
- **Team Leads Added** – Added Teachers on Assignment (TOA) as team leads to provide enhanced quality assurance and customer service to students, parents, and other stakeholders.

# Stretching Florida Tax Dollars



## Operational & Capital Efficiencies

In the 2024-25 school year, it is projected that every semester course taken with FLVS will save the State of Florida \$220.90, amounting to more than \$132 million in savings for the year.

# Marketing Plan 2022-23

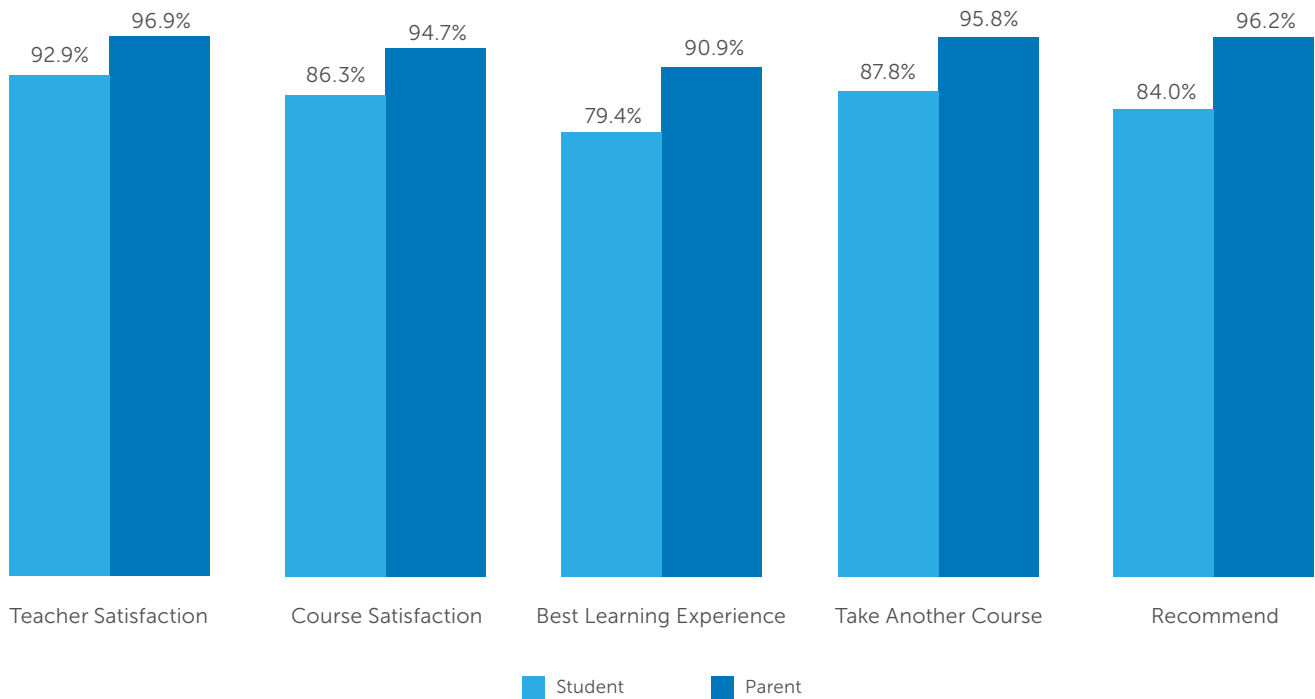
In the 2022-23 school year, FLVS was represented at state, national, and regional conferences and at community outreach events. In addition FLVS met with school and district personnel.

## Survey Results 2022-23

### Florida Virtual School Student and Parent Stakeholders

Each year, Florida Virtual School conducts surveys of its students and their parents to learn more about the strengths and weaknesses of its virtual education program. FLVS administers these surveys to enroll students via email to evaluate two phases with each student's FLVS course: midcourse and end of course.

#### Overall Satisfaction



### FlexPoint Customer Satisfaction

FlexPoint sends out customer satisfaction surveys on a monthly basis to customers that recently purchased products or services. The survey gauges customer satisfaction around product delivery as well as the quality of the product as a whole. The survey requests additional information such as the type of support the customer used during the implementation of the product and elicits feedback about what FlexPoint can do differently to improve the entire process from purchase to delivery to on-going customer support. The survey indicates an overall satisfaction rate of 81%.