



NOTICE

ADDENDUM 1

FLORIDA VIRTUAL SCHOOL

January 9, 2024

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RFP01-2502100B01-VISION-XXXXXX; Group Vision Coverage is hereby amended by the following change(s):

1.

My question to you is currently you're on Humana who uses eye meds network. The only way we'd be able to quote it is if you were 100% sure that you were leaving Humana this year. Let me know if you think that's the case. Get back to me if you can.

FLVS is committed to reviewing all proposals and will select the most advantageous proposal for FLVS which includes proposals provided by Humana.

2.

How long have the current rates been in effect?

This question is not relevant to the RFP.

3.

Can you provide additional experience back to 2020?

Attached you will find CY 2023 and the most up to date experience for 2024

4.

Do we need to account for any credits or fees that need to be included in our proposal?

Yes.

5.

Are you willing to waive notary on "Appendix B - Acknowledgment of Business Type" form if our signers Incumbency Certificate is included with our corporate seal?

All forms in packet are required to be completed as shown.

6.

Appendix J – "Forced Labor Affidavit" as referenced in the RFP on Pages 2 and 11 is not included in the forms packet. The last Page of Appendix J "Exhibit A" is the same form as "Appendix I - Foreign Country of Concern Attestation". Can you provide a copy of the missing form?

Due to the time constraints of the RFP and the notary requirement, FLVS opted to limit the required item to be completed only by the awarded proposer. The fully completed and notarized form shall be required prior to any Contract execution.

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7.

Please provide a formal claims report (if feasible) –we have a provider list report but we can't extract what we need for claims data.

The provider listing and claims is meant for a disruption analysis. See question # 3 for updated claims report. Claims experience has been provided. This information coupled with the current plan design should suffice. We will not be providing a formal claims report.

8.

Cyber security compliance section requires a NDA to be completed. If we submit this information via bonfire, both bonfire and FL Virtual School will require a NDA, if we provide directly to the purchasing director at FL Virtual School, only FL Virtual School will need to complete a NDA. Alternatively, if Florida Virtual Schools would allow, we can provide this information if selected as a finalist, so as to avoid a NDA during the initial procurement process. Please confirm how you would like us to proceed.

FLVS is a public entity and does not execute non-disclosure agreements during a formal solicitation process. Proposers shall answer the question to the best of their ability for consideration by the evaluation committee. In the event of selection, the awarded proposer would be required to fully comply and provide all details as described.

9.

Section 3.1 - "All documents must reference the LEGAL name of the Proposer exactly as it appears under business registration of state where registered/incorporated. The LEGAL name must match the FEIN or Tax ID number provided. Do not submit a proposal under a d/b/a ("doing business as") or a fictitious business name."
- Please confirm this only applies to the required forms that ask for our legal name and not all documents submitted with proposal.

Required forms, Cover Letter, Financials, Cost Proposal and other formal documents shall be presented by legal entity. Additional supporting documents such as samples, training, and or marketing materials may be labeled according to brand.

10.

Regarding Section 3.1.1 Proposal Structure

a. This section states to organize our proposals with Table of Contents and sections 1-4, however, this does not match what is set up in Bonfire. Bonfire will either need to be updated to reflect this accordingly. Please update Bonfire and/or elaborate on this section as it does not match the Bonfire options.

b. All submissions online require documents to be in 1 pdf, can we submit zip files?

c. If no zip files are accepted, there are certain documents such as the provider listing, that will be very long in pdf. Can documents be provided in any other format than pdf? If so, please update Bonfire accordingly.

d. If we can provide documents in other formats such as zip files, please confirm that page numbers can start over by document as opposed to being sequentially numbered.

a. Bonfire is set for the uploading of all submission content. The sequential order as described is provided for the order of your content within the unredacted full copy of your response.

b. No zip files shall be accepted.

c. Files are typically submitted as .pdf however, MS Excel files may be uploaded when appropriate.

d. Sequential number is preferred. However, if this is not possible, the proposer shall include a section cover page to separate the sub-documents within the contiguous full proposal submission. In addition, the Proposer must provide a table of content and reference each section provided.

11.

With the due date for questions being 1/7 and RFP being due 1/17, will an extension be granted so bidders have ample time to update proposal responses based off answers to our questions we submit?

FLVS has no ability to extend the schedule.

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12.

I wanted to check in with you if you would love to get a direct quote from EyeMed? I know you are getting a quote from Humana and they ride on our network, but you would have to request a quote from us directly for us to get that for you. We offer really strong plans and options when direct. Let me know.

This RFP is open to the public. All valid responses shall be given fair and equal consideration.

13.

Can you provide current rates and any renewals

See RFP Exhibit C for rate details. There are no pending renewals.

14.

Can you please provide information on how the enrollment, billing, and remittance of premium is handled for retirees. Is the retiree premium subsidized by FLVS?

Retiree enrollment is handled internally by FLVS in our enrollment platform (Workday) currently utilized for all active employees. Billing and premium remittance is handled the same way as for current/active employees. Retiree premium is not subsidized by FLVS.

15.

Can you provide specifics on where you would like Page 46 (6.1 Exceptions/Alternatives to the RFP & 6.2 Exceptions/Alternatives to FLVS Master Services Agreement Terms and Conditions) placed in the RFP set-up.

Exceptions and alternatives should follow the same sequential order as the rest of the proposal response. Proposers shall include directly following the response to the scope of services.

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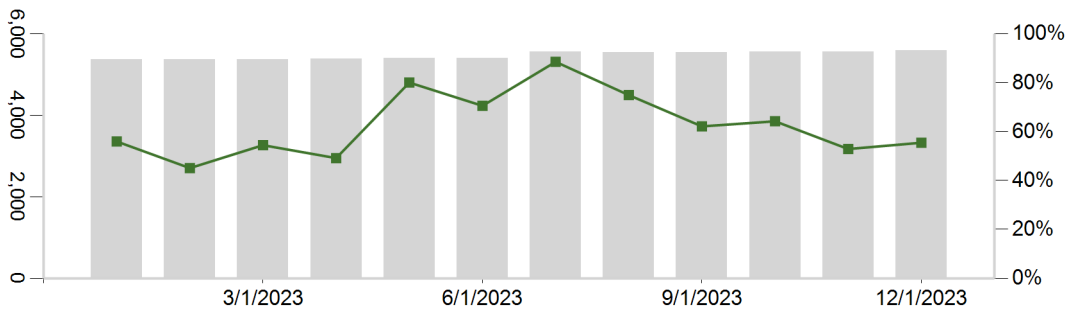
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Vision Claims and Membership
FLORIDA VIRTUAL SCHOOL - 861934

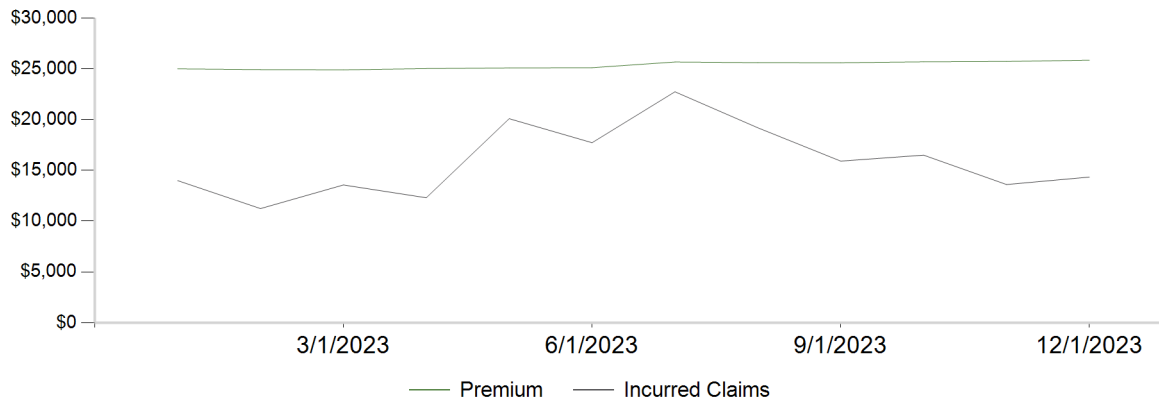


Date	Product	Emp Only	Emp + Child	Emp + Spouse	Family	Subs	Members	Premium	Paid Claims	Incurred Claims	Loss Ratio
1/1/2023	HumVis	972	403	304	619	2,298	5,378	\$25,010.50	\$19,742.82	\$13,994.92	56%
2/1/2023	HumVis	963	402	301	621	2,287	5,369	\$24,939.09	\$10,926.76	\$11,238.14	45%
3/1/2023	HumVis	962	402	301	620	2,285	5,365	\$24,915.33	\$12,713.40	\$13,566.35	54%
4/1/2023	HumVis	965	403	298	627	2,293	5,392	\$25,033.28	\$11,629.73	\$12,305.73	49%
5/1/2023	HumVis	967	399	298	633	2,297	5,406	\$25,100.15	\$17,856.55	\$20,097.07	80%
6/1/2023	HumVis	971	398	300	632	2,301	5,405	\$25,125.29	\$19,588.46	\$17,729.54	71%
7/1/2023	HumVis	944	439	290	654	2,327	5,567	\$25,687.67	\$18,455.74	\$22,748.86	89%
8/1/2023	HumVis	940	440	291	651	2,322	5,552	\$25,622.91	\$24,906.95	\$19,202.05	75%
9/1/2023	HumVis	945	439	290	649	2,323	5,547	\$25,616.66	\$15,419.63	\$15,917.61	62%
10/1/2023	HumVis	952	436	294	651	2,333	5,562	\$25,701.36	\$18,461.52	\$16,507.26	64%
11/1/2023	HumVis	955	436	291	653	2,335	5,566	\$25,737.56	\$11,720.65	\$13,609.53	53%
12/1/2023	HumVis	960	440	292	656	2,348	5,600	\$25,866.04	\$13,232.40	\$14,343.25	55%
Total		11,496	5,037	3,550	7,666	27,749	65,709	\$304,355.84	\$194,654.61	\$191,260.31	63%

Membership and Loss Ratio



Premium and Claims



Vision Claims and Membership
 FLORIDA VIRTUAL SCHOOL - 861934



Date	Product	Emp Only	Emp + Child	Emp + Spouse	Family	Subs	Members	Premium	Paid Claims	Incurred Claims	Loss Ratio
12/1/2023	HumVis	963	440	291	655	2,349	5,604	\$25,860.78	\$13,377.40	\$14,416.38	56%
1/1/2024	HumVis	970	441	294	649	2,354	5,570	\$25,836.69	\$18,479.33	\$16,512.45	64%
2/1/2024	HumVis	972	442	296	651	2,361	5,592	\$25,931.13	\$12,989.33	\$13,090.77	50%
3/1/2024	HumVis	979	447	296	657	2,379	5,645	\$26,106.73	\$14,523.47	\$14,871.43	57%
4/1/2024	HumVis	984	446	297	656	2,383	5,647	\$26,124.90	\$14,864.49	\$13,557.76	52%
5/1/2024	HumVis	988	450	296	655	2,389	5,656	\$26,189.73	\$12,431.77	\$15,143.62	58%
6/1/2024	HumVis	994	455	295	657	2,401	5,683	\$26,293.00	\$16,849.52	\$18,170.56	69%
7/1/2024	HumVis	993	486	305	654	2,438	5,772	\$26,703.26	\$21,856.62	\$22,987.63	86%
8/1/2024	HumVis	1,045	505	307	661	2,518	5,909	\$27,390.27	\$20,708.30	\$21,892.56	80%
9/1/2024	HumVis	1,053	509	308	668	2,538	5,962	\$27,596.67	\$17,940.83	\$14,423.72	52%
10/1/2024	HumVis	1,055	508	311	672	2,546	5,985	\$27,709.54	\$15,867.17	\$15,216.62	55%
11/1/2024	HumVis	1,066	507	316	675	2,564	6,019	\$27,876.97	\$13,040.49	\$15,280.13	55%
Total		12,062	5,636	3,612	7,910	29,220	69,044	\$319,619.67	\$192,928.72	\$195,563.63	61%